



## Sam Konduros, JD

President/Founder, **SK Strategies LLC**

**Konduros, a licensed attorney since 1990, founded SK Strategies in 2004 – a SC-based consulting firm that specializes in economic development, strategic planning, championing major corporate initiatives, public-private partnerships, integrated marketing & business development strategies, innovation, and vision-mission-brand development – and has guided and supported major institutional and private sector clients over the past two decades ranging from Clemson University to Greenville Health System.** He has a demonstrated track record and specialization in industries ranging from advanced manufacturing to healthcare and life sciences. He has also spearheaded major **economic development initiatives** in multiple corporate roles since 1989, when he joined the SC Department of Commerce after graduating from law school. He is a graduate of **Clemson University** (1985 *magna cum laude*, *Rhodes Scholar finalist*), the **University of South Carolina School of Law** (1989), and the **University of Oklahoma Economic Development Institute** (1993). Additionally, Konduros obtained his real estate license in 2012.

Highlighted defining career leadership positions include Konduros being tapped at age 30 to **lead North American operations** for Germany-based automotive supplier **Alfmeier Corporation** (1990-1994) while also serving as **Co-Chair of the BMW Supplier Council**, founding **President/CEO of Upstate SC Alliance** (*regional economic development organization 2000-2004*), **Clemson ICAR's Economic Development & Marketing Consultant/Senior Development Counsel** and **ITOR's Business Development Director** (*Institute for Translational Oncology Research*) as President of SK Strategies (2005-2014 time frame). During that same period of his career, Konduros also served in voluntary leadership roles as **Board Chairman** for the **Greenville Chamber of Commerce** (2011), the **Greenville Chamber Foundation** (2012), and the **Cancer Society** of Greenville (2013) along with being a director on multiple boards and councils.

Following an 11-year affiliation with **Greenville Health System** (*now Prisma Health*), most recently as **Executive Director** of the **Greenville Health Research Development Corporation** which championed innovation and industry partnership strategies for one of the largest healthcare providers in the Southeast US, Konduros served as **President/CEO of SCBIO** (*South Carolina Biotechnology Industry Organization*) from 2017 to 2021. In that transformational leadership role he focused on scaling-up and leading the innovative statewide economic development and trade organization to its next level of development – fueled by its mission to **build, advance, innovate, and grow the life sciences industry and ecosystem** in South Carolina and the Southeast US Region, working closely with strategic partners from industry, academia, and the public/private sector - including complementary local, regional, state, and national economic development agencies and industry/trade associations such as the SC Department of Commerce, SC Chamber of Commerce, BIO, PhRMA, AdvaMed, SEMDA and SEBIO among others. Under Konduros'

leadership, SCBIO more than **tripled revenue within 3 years** and became a formally recognized **economic development force** in South Carolina and beyond, culminating with the Governor formally proclaiming **SCBIO Life Sciences Week** during Konduros' final month in his CEO role (which was quickly followed by organizational achievement of unprecedented legislative funding). SCBIO's core mission areas included spearheading high-impact initiatives in **economic development, advocacy, integrated marketing, innovation/R&D, convening stakeholders** (including hosting the state's largest life sciences conference annually with record breaking attendance for consecutive years), **capital attraction** and ultimately **helping to improve the delivery of healthcare**. Konduros was also recruited to serve as **President/CEO of KOR Medical** in 2021 and on the Vikor Scientific Board of Directors. As CEO, he led efforts to rapidly and strategically build and develop the innovative *personalized medicine-focused* clinical cannabis life sciences company, and ensure a successful launch of its initial national product portfolio within 7 months, as the newest division of Vikor.

Konduros **currently serves** on the **South Carolina Chamber of Commerce** Board & Executive Committee as well as **South State Bank's** Greenville Advisory Board and the **Palmetto Conservation Foundation** Board. He has recently served on the **Southeast US Life Sciences Association** Board, the **Carolinas Healthcare Innovation & Technology Association** Advisory Council, **SC Research Authority Biotech Innovation** Advisory Council.

Konduros received the **Order of the Palmetto** from SC Governor Henry McMaster in **2017** (SC's highest civilian honor), was named to **Greenville's 50 Most Influential People Hall of Fame** in **2019**, the **Chairman's Award** for the Greater Greenville Chamber of Commerce (2008 & 2010), was formally designated as a **Knowledge Economist** by the South Carolina Research Authority (2007), and was named a **South Carolina Ambassador for Economic Development** by Governor Jim Hodges (2001). In addition to his current leadership roles, Konduros has also served on the **South Carolina Independent Colleges & Universities** Board of Directors, **Clemson University's College of Business & Behavioral Science** Advisory Board, as Vice Chair for the Board of the **American Red Cross** Upstate SC Chapter, and as **Chair** of the **Upstate SC Air Service Partnership Committee** on behalf of **GSP International Airport** – charged with helping to successfully recruit Southwest Airlines to Greenville-Spartanburg which propelled unprecedented growth of that world-class facility.

### **Personal Snapshot:**

*Konduros has been married for 27 years to Aphrodite Konduros, a SC Appellate Court Judge, and they reside in Greenville and Charleston, South Carolina. He enjoys mentoring young adults & executives, and pursues an active spiritual life. He is an avid snow skier and world traveler, outdoorsman and workout enthusiast, amateur landscaper and photographer, and has ridden his motorcycle across the United States.*